



Business Consulting: Companies and Organizations

Company: Ascension Strategies, LLC

Location: Louisville, Kentucky

Company Overview: Welcome to Ascension Strategies, a premier strategic performance consulting and coaching firm dedicated to guiding individuals, companies, and organizations towards their highest potential. We are a woman, minority, veteran-owned and operated firm. With our company tagline, Own Your Evolution™, we are committed to helping our clients establish a path to measurable growth and validated results.

At Ascension Strategies, we understand the journey of growth and transformation firsthand. We are real people who have faced challenges, learned valuable lessons, and overcome obstacles in our own careers and businesses. Our collective wisdom and experience serve as beacons to light the path for our clients. We leverage our resources and strengths to enhance the lives of our clients and advance their companies or organizations. As problem solvers, we provide expert solutions and support in executing them, ensuring optimal outcomes and sustainable impact.

Whether walking individuals or teams from point A to point B, serving as both thought partners and accountability partners, we take a strategic view of transformation and transition. Our approach is grounded in critical thinking, guided by value-based decision-making informed by data and best practices. At Ascension Strategies, we believe in a structured approach to growth, our Own Your Evolution™ model encapsulates four key steps: Clarity, Engage, Conquer and Evolve.

Ascension Strategy excels in applying performance management techniques to drive optimal output and achieve socially impactful outcomes. We assess operational effectiveness and efficiency, identifying a client's capabilities and capacities to enhance competitive competency, while also focusing on nurturing individual leaders within the organization or company. We address our clients holistically, facilitating service delivery experiences that celebrate individual contributions while promoting the collective effort. Our objective is to propel clients beyond



stagnation and overwhelm, empowering them to regain ownership of their growth journey – their evolution.

We are looking for highly skilled and motivated senior-level leaders to provide business consulting services to our clients. Join us at Ascension Strategies and Own Your Evolution™ today!

Position Title: Strategy and Planning Consultant

Job Type: Contractor, Project Based

Salary: TBD; based upon credentials, experience and time in service

Benefits: N/A

Job Description:

We are looking for a highly skilled and motivated mid-level to senior-level Strategy Consultant to join our team. In this role, you will be responsible for driving organizational effectiveness and supporting our clients' business objectives through strategic planning, project management, operational assessments, and program evaluations. You will also play a critical role in organizational design, process improvement, and revenue generation valuation to support our clients' growth and success. This position will report directly to the Chief Executive Officer.

Key Responsibilities:

1. Engage with clients to understand their business goals and challenges.
2. Collaborate with clients to define business objectives, KPIs, and metrics to evaluate the success of projects and initiatives
3. Provide strategic guidance and subject matter expertise to clients across various industries
4. Utilize mapping capability and capacity building techniques to optimize client resources.
5. Conduct financial audits of budgets and revenue generation strategies to drive profitability.
6. Conduct comprehensive operational assessments and program evaluations to identify areas for improvement and recommend solutions



7. Lead cross-functional teams in developing and implementing strategic plans, processes, and systems to optimize organizational efficiency and productivity
8. Assist clients in navigating mergers and acquisitions, transitions, and business model reimagining.
9. Develop and deliver compelling presentations and reports to communicate findings and recommendations to senior executives
10. Stay current with industry trends, best practices, emerging technologies, and regulatory requirements to ensure clients receive cutting-edge advice and solutions; and share among colleagues
11. Build and manage client relationships, ensuring exceptional levels of customer satisfaction and loyalty
12. Maintain confidentiality and ethical standards throughout all consulting engagements
13. Cultivate an entrepreneurial mindset within our organization by promoting creative thinking, innovation, and calculated risk-taking

Qualifications:

- Bachelor's degree in Business, Government or Policy Administration, Project Management, or related field; Master's degree preferred
- Minimum of 8 years of experience in business consulting or leadership roles, preferably with a large organization
- Project Management certification, Six sigma Greenbelt certification or equivalent experience preferred.
- Ability to navigate complex business environments, drive change and develop continuous improvement strategies.
- Demonstrated expertise in strategic planning, project management, operational assessments, and program evaluations
- Strong analytical, problem-solving, and decision-making skills; proven leadership experience
- Excellent interpersonal, verbal, and written communication skills



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- Ability to lead and motivate cross-functional teams, managing multiple priorities and deadlines simultaneously
- Proficiency in Microsoft Office Suite, including Word, PowerPoint, Excel, and Project
- Willingness to travel up to 25% as needed; consulting may be delivered virtually or in-person
- Flexible work hours may be necessary to accommodate client meetings and project deadlines.

If you have a passion for helping clients achieve their business objectives and possess a strong entrepreneurial spirit, we encourage you to apply for this exciting opportunity!