

**Company:** Ascension Strategies, LLC

**Location:** Louisville, Kentucky

**Company Overview:** Ascension Strategies, LLC is a woman, minority, veteran-owned and operated firm based in Louisville, Kentucky. With our company tagline, Own Your Evolution™, we are committed to helping clients establish a path to measurable growth and validated results.

As problem solvers, we provide expert solutions and support in executing them, ensuring optimal outcomes and sustainable impact. Whether walking businesses and teams from point A to point B, or serving as both thought partners and accountability partners, we take a strategic view of transformation and transition. Our approach is grounded in critical thinking, guided by value-based decision-making, and informed by data and best practices. At Ascension Strategies, we believe in a structured approach to growth, and our Own Your Evolution™ model encapsulates four key steps: Clarity, Engage, Conquer, and Evolve.

Ascension Strategies excels in applying performance management techniques to drive optimal output and achieve socially impactful outcomes. We assess operational effectiveness and efficiency, identifying a client's capabilities and capacities to enhance competitive competency, while also focusing on nurturing leadership and ensuring long-term sustainability. Through our business consulting and government contracting services, we support businesses in developing strategic plans and optimizing operations. Our objective is to propel clients beyond stagnation and overwhelm, empowering them to regain ownership of their growth journey – their evolution.

We are looking for highly skilled and motivated senior-level leaders to provide business and government consulting services to our clients.

**Position Title:** Business Consultant

**Job Type:** Contractor, Project Based

**Salary:** TBD; based upon credentials, experience and time in service

**Benefits:** N/A

## Job Description:

We are seeking an experienced and motivated Business Consultant to join our team. In this role, you will provide expertise in business consulting, helping clients clarify priorities, strengthen operations, and position themselves for sustainable growth. You will lead strategic planning initiatives and support organizations in improving communication and collaboration, enhancing team performance, and fostering entrepreneurial leadership to align companies for greater efficiency, innovation, and impact.

Our work specializes in creating actionable strategic plans, reimagining stronger business models, and conducting community-based assessments to drive meaningful results. We partner with clients to integrate best practices within their service sectors, enabling them to build organizational capacity, expand revenue streams, and achieve lasting, sustainable impact. This position reports directly to the Vice President of International Development and Government Markets.

## Key Responsibilities:

1. Engage with clients to assess business objectives, challenges, and growth opportunities.
2. Collaborate with leadership teams to define KPIs and establish performance frameworks.
3. Provide strategic guidance on business operations, organizational design, and capacity building.
4. Conduct operational and financial assessments, recommending solutions that optimize efficiency and sustainability.
5. Guide clients in developing implementable strategic plans, strengthening organizational capacity, and integrating best practices to enhance readiness for partnership opportunities.
6. Facilitate strategic planning sessions, board workshops, and stakeholder engagement initiatives.
7. Deliver business model reimagining, merger and acquisition support, and transition planning.
8. Prepare and deliver reports, presentations, and recommendations for senior executives and boards.
9. Leverage insights from industry shifts and best practices to improve organizational communication, collaboration, and leadership agility, enabling clients to navigate change and seize new opportunities effectively.
10. Cultivate strong client relationships, ensuring high satisfaction and measurable results.

## Qualifications:

- Bachelor's degree in International Business, Public Policy Administration, Corporate and Organization Management, or related field; Master's preferred.
- 8+ years of experience in business consulting, strategic planning, or government service.
- Project Management certification, Six Sigma Greenbelt, or equivalent experience preferred.
- Proven ability to drive organizational effectiveness, operational improvements, and strategic growth.
- Strong analytical, problem-solving, and facilitation skills.
- Excellent verbal, written, and interpersonal communication skills.
- Ability to manage multiple projects and priorities simultaneously.
- Proficiency in Microsoft Office Suite (Word, PowerPoint, Excel, Project).
- Has a company registered with the Secretary of State where they reside.
- Willingness to travel up to 30% as required; coaching may be delivered virtually or in-person.
- Flexible work hours may be necessary to accommodate client meetings and program deadlines.

If you have a passion for helping clients achieve their business objectives and possess a strong entrepreneurial spirit, we encourage you to apply for this exciting opportunity!