

**Company:** Ascension Strategies, LLC

**Location:** Louisville, Kentucky

**Company Overview:** Ascension Strategies, LLC is a woman, minority, and veteran-owned firm driven by the belief that you should always Own Your Evolution™. Our mission is to guide professionals, leaders, and organizations on their journey to achieving sustainable growth in business, career, and mindset. Drawing from our collective wisdom and experience, we serve as a trusted beacon, lighting the path toward transformation.

Through our Own Your Evolution™ model, we deliver integrated solutions in executive and professional coaching. This includes our signature CorEvolution™ program, a comprehensive 7-month leadership development journey designed to help leaders build new skills, enhance their decision-making, and drive transformational change within their organizations.

We also offer the Professional Evolution Series™, a structured and practical pathway that strengthens leadership capabilities, improves organizational performance, and supports sustainable impact across teams.

We are currently seeking experienced, senior-level professionals to join us as Executive and Professional Coaches. If you are passionate about empowering others and driving transformational impact through structured programs—we welcome you to bring your expertise to our team.

**Position Title:** Executive & Professional Development Coach

**Job Type:** Contractor, Project Based

**Salary:** TBD; based upon credentials, experience, and time in service

**Benefits:** N/A

## Job Description:

As an Executive & Professional Development Coach, you will be responsible for delivering our 7-month CorEvolution™ program and Professional Evolution Series™ courses to our clients. You will take on the critical role of working closely with executives, managers, and high-potential individuals to enhance their leadership capabilities, improve their overall performance, and enable them to reach their full potential. Through one-on-one coaching sessions, group workshops, and client assessments, you will help clients identify their strengths and weaknesses and create personalized action plans to address areas for improvement. This position will report directly to the VP of Corporate Business Development.

## Key Responsibilities:

1. Execute, manage, and monitor our *CorEvolution™* and *Professional Evolution Series™*, per program process and policy.
2. Meet with clients to discuss their goals, aspirations, and challenges.
3. Administer assessments and homework to gain insights into clients' personality traits, behavioral tendencies, and competency gaps.
4. Create customized coaching plans based on clients' needs, aligning them with their goals and desired outcomes.
5. Facilitate regular coaching sessions to monitor progress, provide constructive feedback, and offer ongoing support and encouragement.
6. Help clients shift their perspectives, refine their approaches, and build new skills to overcome obstacles and achieve success.
7. Serve as a sounding board, trusted advisor, and accountability partner, challenging clients to think critically, reflect deeply, and act decisively.
8. Facilitate group workshops and training programs to foster collaboration, trust, and knowledge sharing among leaders and teams.
9. Remain up-to-date with the latest coaching methodologies, theories, and best practices; and share among colleagues.

10. Maintain confidentiality and ethical standards throughout all coaching engagements.
11. Build and manage client relationships, ensuring exceptional levels of customer satisfaction and loyalty.
12. Cultivate an entrepreneurial mindset within our organization by promoting creative thinking, innovation, and calculated risk-taking.

## Qualifications:

- Bachelor's degree in Behavioral Sciences, Business Administration, Human Resources, Adult Education, Counseling or related field; advanced degree preferred.
- Minimum of 8 years of experience in leadership development, talent management, or related fields or professional certification as an executive coach from a reputable accreditation body such as the International Coaching Federation (ICF).
- Proven ability to build rapport quickly, inspire confidence, and influence positive change in others.
- Exceptional listening, questioning, and facilitation skills.
- Understanding of adult learning principles, emotional intelligence, and behavioral psychology.
- Experience working with diverse cultures, backgrounds, and communication styles.
- High level of integrity, discretion, and respect for confidentiality.
- Proficient in MS Office Suite, including Word, PowerPoint, Excel, and Outlook.
- Has a company registered with the Secretary of State where they reside.
- Willingness to travel up to 30% as required; coaching may be delivered virtually or in-person.
- Flexible work hours may be necessary to accommodate client meetings and program deadlines.

If you are passionate about guiding leaders on their journey to unlock their potential and create lasting, positive change in their careers, teams, and organizations, we invite you to apply for this rewarding opportunity!